## Rate Sheet

| Planned Advance Account Term | Planned Advance Interest Rate | Lump-Sum Account Term | Special Rate ${ }^{1}$ | Closing Fee ${ }^{2}$ | Annual Percentage Rate (APR) ${ }^{3}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Variable ${ }^{5}$ | 10.11\% | Variable ${ }^{4}$ | 9.86\% | \$2,495 | 10.19\% |
|  |  | 1-year | 8.49\% | \$2,495 | 9.83\% |
|  |  | 3 -year | 7.58\% | \$2,495 | 9.49\% |
|  |  | 5-year | 6.99\% | \$2,495 | 9.23\% |
| Planned Advance Account Term | Planned Advance Interest Rate | Lump-Sum Account Term | Posted Rate | Closing Fee ${ }^{2}$ | Annual Percentage Rate (APR) ${ }^{3}$ |
| Variable ${ }^{5}$ | 10.11\% | Variable ${ }^{5}$ | 10.11\% | \$2,495 | 10.28\% |
|  |  | 1-year | 8.89\% | \$2,495 | 9.85\% |
|  |  | 3 -year | 8.08\% | \$2,495 | 9.58\% |
|  |  | 5-year | 7.59\% | \$2,495 | 9.42\% |

[^0]
## How the Funds are Advanced

Scheduled advances, either monthly or quarterly, are required. There are different interest term options for the different accounts.
A minimum of $\$ 20,000$ initial advance is required.

## Planned Advance Account

A variable interest rate account for regularly scheduled advances, either monthly or quarterly.
A minimum of $\$ 1,000 / m o n t h$ or $\$ 3,000 / q u a r t e r$ is required.

## Lump-Sum Account

A fixed or variable interest rate account with month received as an initial lumpsum and advances as needed, but each subsequent advance must be a minimum of $\$ 5,000$.

## Setup Costs

## Home appraisal

- Fees typically range from $\$ 350$ to $\$ 500$, depending on the province and whether it's an urban or rural property.


## Independent legal advice is required

- Fees typically range from $\$ 500$ to $\$ 900 .{ }^{+}$
- Paid by the client or from mortgage proceeds.
- At homeowner's request, HomeEquity Bank can provide clients with a list of legal advisors in their area who are familiar with Income Advantage.


## Closing Fee

- Fees will be deducted from mortgage proceeds.
- Includes title search, title insurance, and mortgage registration.
- Fees may vary depending on the interest rate, term chosen and/or province.


## Prepayment

No payments of principal or interest are required as long as the
homeowner lives in the home.
No prepayment charge applies:

- On one prepayment of up to $10 \%$ of the outstanding principal and interest made within 30 days following each anniversary date.
- After 5 years of the initial advance, if the prepayment is made within 30 days following an interest rate reset date.


## Interest Rate Options

If the homeowner selects a fixed rate in the Lump-Sum Account, it can be switched to a different fixed rate or to the variable rate during or at the end of the interest rate term. An interest rate differential may be applicable if switching during the current interest term. If the variable rate is selected, it can be switched to a fixed rate at any time.

[^1]
[^0]:    ${ }^{1}$ These rates are only available for new reverse mortgage originations in certain locations and are subject to meeting HomeEquity Bank's credit granting criteria.
    Offer may be changed, extended or withdrawn at any time without notice. Rates are adjustments off of posted rates.
    ${ }^{2}$ These fees may vary based on individual circumstances.
    ${ }^{3}$ APR is for 5 years based on $\$ 2,000$ per month in planned advances and a $\$ 30,000$ initial advance. It is not for the full period of the mortgage and includes the applicable closing costs.
    ${ }^{4}$ Variable (Special) refers to the HomeEquity Bank Prime rate plus a fixed spread of $2.70 \%$. The fixed spread is guaranteed for 5 years.
    ${ }^{5}$ Variable (Posted) refers to the HomeEquity Bank Prime rate plus a fixed spread of 2.95\%. The fixed spread is guaranteed for 5 years.

[^1]:    fOther legal costs may apply if additional legal work is required (eg. title issues). The information listed in this Rate Sheet is subject to change without notice. The most current information is available at www.homeequitybank.ca/iarates. Income Advantage is a product of HomeEquity Bank.
    ${ }^{\text {TM }}$ Trademark of HomeEquity Bank.

