

Accessing Home Equity to Gift to Family

Meet David
(and his adult children)



Client Profile

Homeowner:

Male, Age 74 | Widow

Location:

Richmond Hill, Ontario

Home Value:

\$1,400,000

Home Type:

Single, Detached

Registered Investments:

\$700,000

Down Payment Needed:

\$200,000

Equalization Payment Needed:

\$200,000

Situation

- ✓ David, a recent widow aged 74, is financially secure and is now considering ways to financially help his two adult children in their 40's by providing living inheritance benefits to them.
- ✓ David's daughter has recently separated and is struggling financially as the sole provider to his grandchild. She identified a modest \$600,000 condominium to purchase but **needs help with the initial \$200,000 downpayment.**
- ✓ A gift to David's daughter for a downpayment, for fairness, will require an **equalization payment** to his son, who equally shares in David's eventual estate.
- ✓ For tax purposes, David is **hesitant to cash in investments** too early, which may, in turn, jeopardize his retirement lifestyle.



Let's find
a Solution!

Recommended Approach for David to Gift to Family

Traditional Options Available to David



Option 1: Deplete investments early

- ❗ Large tax hit
- ❗ Drains David's financial nest egg



Option 3: Seek conventional credit financing

- ❗ No guarantee on qualification
- ❗ Regular payments required



Option 2: Sell the existing home and downsize

- ❗ Emotionally and financially exhausting
- ❗ Market dependent

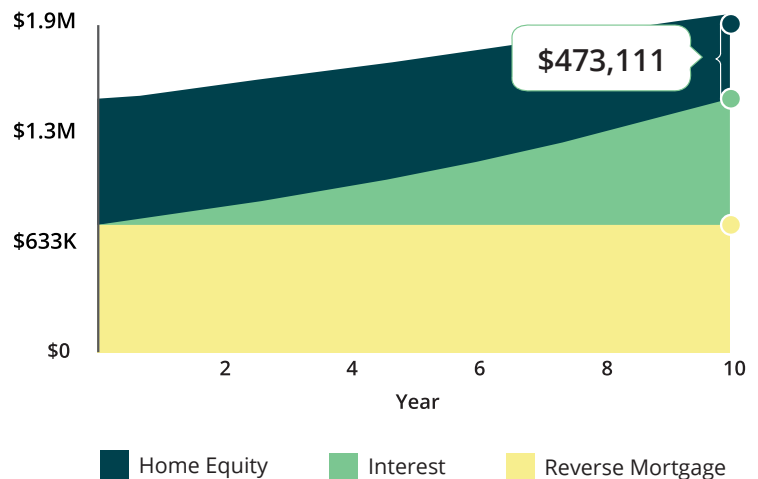


Option 4: HomeEquity Bank Custom Solutions



Approved up to \$708,500

- ✓ No payments required
- ✓ Preservation of investment portfolio
- ✓ Tax-free cash
- ✓ \$473K+ of home equity remaining after 10 years



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Contact me today: